

Course No: MAN 4327  
Course Title: Management theory  
Date: 09/03/2019  
No. of Questions: 3  
Time: 1hour  
Using Calculator (No)

University of Palestine  
  
1<sup>st</sup> Midterm Exam  
2<sup>nd</sup> 2018/2019  
Total Grade:

Instructor Name: Dr.  
EzzElarabElawoor  
Student No.: \_\_\_\_\_  
Student Name: \_\_\_\_\_  
College Name: Business & Finance  
Dep. / Specialist: \_\_\_\_\_  
Using Dictionary (No)

## First Question

### Which of the following questions is (True) or (False):

1. Frank and Lillian Gilbreth Made the connection between standardization and efficiency and Systematically examined how repetitive tasks were performed
2. Luther HasleyGulick III doesn't Believed that public administration could have made more effective if it were practiced according to a set of guidelines.
3. Gulick defined leadership as the most difficult task of the chief executive is not command, it is leadership, which is the development of the desire and will to work together for a purpose in the minds of those who are associated in any activity.
4. The necessity for continuous investment in human resources through recruitment, education, and training isn't one of the labor market factors having an impact on organizations
5. Influencing The Environment means To Handling Uncertainty in the corporate environment and culture?
6. Scientific management means; the process of approaching various aspects of organizations in a scientific manner using scientific tools such as research, management, and analysis.
7. The purists of Scientific Management Theorists includes; Luther Gulick, Max Weber and Henry Fayol.
8. Owner, manager, sales, and front office personnel had little direct contact with production activity was one of the Prior to Scientific Management?
9. Frederick Taylor was the Creator Piece-Rate Payment Scheme?
10. It doesn't need to adapt the organization to changes in the environment in order to coping with environmental uncertainty

## Second Question

### Multiple choice, choose the right answer?

1. Weber's Description of Power and Authority in Organizations includes;
  - a. Charismatic
  - b. Traditional
  - c. Legal
  - d. All the above
2. Frederick TaylorEfficiency Expert in U.S. Steel Industry, his works include;
  - a. Invented New Tool Designs and Handling Methods
  - b. Designed Stop-Watch Task Timing
  - c. Designed stop-inventory system
  - d. a+b
3. Organization of Work Units –Gulick, includes;
  - a. By Purpose – the aims of the work unit
  - b. By Process – what the unit actually does
  - c. By Location – organized together due to geographic location, regardless of function
  - d. All the above

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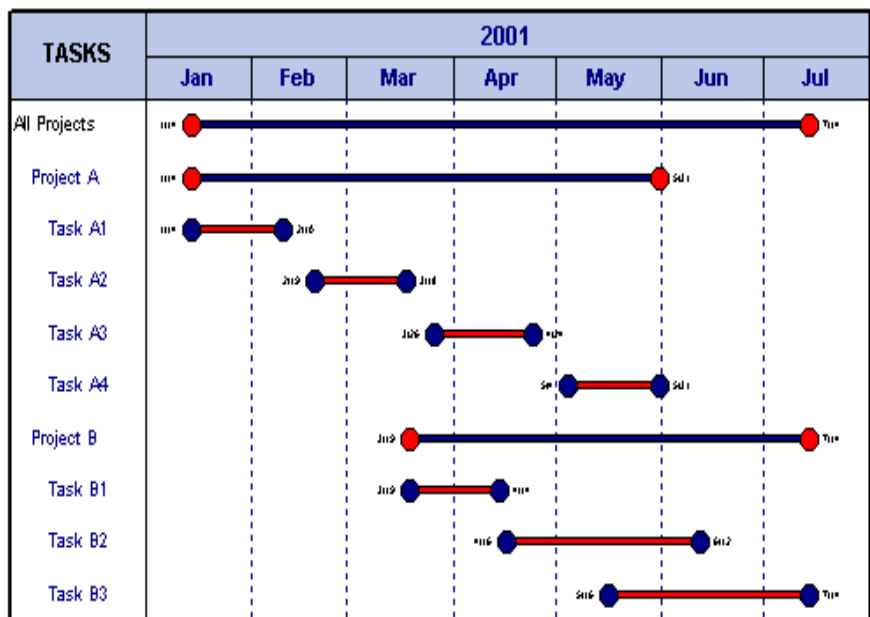
4. Strategies For Coping With Environmental Uncertainty includes;
  - a. Adapt the organization to changes in the environment
  - b. Influence the environment
  - c. All the above
  - d. None of the above
5. Adopting To The Environment, needs' to:
  - a. Blocking-Spanning, Forecasting & Planning, flexible structure and mergers & Joint Ventures
  - b. Branching-Spanning, Forecasting & Planning, flexible structure and mergers & Joint Ventures
  - c. Boundary-Spanning, Forecasting & Planning, flexible structure and mergers & Joint Ventures
  - d. All the above

**Third Question**

Answer only the following question;

- Clear and discuss the Gantt chart information?

**Basic Gantt Chart**



Answer only the followings;

- 1 Draw the organizational environment with full contents?
1. Mention the Fayol's 14 principles for organizational design and administrative effective?
2. In the Environment & Corporate Culture, explain how the labor market affect today's' business?

End of Questions  
 Good Luck