



Dear students,

First of all you should read carefully through all the exam questions, and then you have to attempt the questions that you can answer completely.

This exam contains three questions, each question contains several branches, and therefore you are required to attempt only the required branches of each question.

Any student answers more than the required, this will not be marked.

Moreover, student who answers different branches for different questions, this will not support him, where the marking criteria depends on answer all the required branches of each question.

Note: this exam contains 5 sheets

Best wishes

Questio	Questio	Questio	TOTAL GRADE
/20	/10	/20	/50

Notes:

**QUESTION TWO:****(10 Marks)**

Choose the suitable answer among the answers listed following each statement:

1. Sources of Information

- A. Statistical reports
- B. Oral reports
- C. Written reports
- D. All of the above

2. we measure Employees by

- A. Costs
- B. Output
- C. Sales
- D. Absenteeism

3. Suggestions for Building Trust

- A. Fulfill your promises.
- B. Maintain confidences.
- C. Demonstrate competence.
- D. All of the above

4. Why empowers employees?

- A. Quicker responses problems
- B. Tell the truth.
- C. Show consistency
- D. All of the above

5. Substitutes for Leadership

- A. Customer
- B. Suppliers
- C. Follower characteristics
- D. All of the above
- E.

6. Organizational Design involving

- A. Chain of command
- B. Grouping jobs by type of customer and needs
- C. Grouping jobs on the basis of product or customer flow
- D. All of the above



QUESTION THREE:

1. How Do Managers Plan?

2. Why Is Control Important?



Faculty of Management & Finance

Course No: BSNE 1301

Course Title: Principles of Management 1

Date: 21 May 2019

No. of Questions: 5

final Exam

2st Semester 2018/2019

Lecturer Name:

Dr. Anas Lubbad Dep./ Specialist:

Management Using Dictionary
(NO)

Using calculator: (yes)

Total Grade:

Time: 2 hour

3. What are the Seven Traits Associated with Leadership?

4. Explain the process of Decision Making in the organizations?

Good Luck