

Course No: MAN 3312
Course Title: Organizational Behavior
Date: 27 /03/2013
No. of Questions: (6)
Time: 1 Hours
Using Calculator (No)

University of Palestine



Midterm Exam.
2nd Semester 2012/2013
Total Grade: (20)

Instructor Name: Mr. Abdel Fatah Afifi

Student No.: -----

Student Name:-----

College Name:-----

Dep. / Specialist:-----


Using Dictionary: (No)

Answer the following questions:

Q1: What is organizational behavior and why is it important?

Q2: What are the challenges and opportunity for Organizational Behavior?

Q3: Define attitudes, and briefly determine their components?

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Q4: What are the managerial activities?

Q 5: Multiple Choices:

Q5-1: In general, when we think of attitudes and organizations, we think of: (Select one answer)

- 1) Job Satisfaction
- 2) Happiness
- 3) Job Involvement
- 4) Mood at work
- 5) 1 and 3
- 6) 1 and 2

Q5-2: Ernesto is the known as the Donut Hut King---every day he brings donuts and coffee to the office for everyone. He says it helps everyone think more clearly! Ernesto is demonstrating:

(Select one answer)

1. Job satisfaction
2. Organizational citizenship behavior
3. Productivity
4. Job involvement
5. Conscientiousness

Q5-3. Which of the following issues is most central to the field of organizational behavior?


(Select one answer)

1. ways to improve advertising for a new product
2. ways to increase job satisfaction and performance among employees
3. creation of new strategy for organizational growth
4. design of a new management information system

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Q5-4. What is the best description of the setting facing organizational behavior today?

1. Command-and-control is in.
2. The new generation expects much the same as the old.
3. Empowerment is out.
4. Work–life balance concerns are in.

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Q 6: Select (T) for true statements and (F) for wrong ones:

No	Statement	T / F
1	People have different ethnic backgrounds; different capabilities for learning and for handling responsibility; and different attitudes, beliefs, and aspiration levels.	
2	To be effective, managers of organizations must view each employee or member as a unique embodiment of all.	
3	Traditional management includes motivating, disciplining, managing conflict, staffing, and training.	
4	Ability means the capacity to do mental activities	
5	Multiple Intelligences mean Intelligence contains four subparts: cognitive, social, emotional, and cultural.	
6	Today's workforce does look, think, or act like the workforce of the past.	
7	Self-Perception Theory means attitudes are used after the fact to make sense out of an action that has already occurred.	
8	Job Satisfaction means a collection of positive feelings only that an individual holds toward his or her job.	
9	Punishment is applying an undesirable condition to eliminate an undesirable behavior.	
10	Continuous Reinforcement is a desired behavior is reinforced each time it is demonstrated.	

Good Luck