

Course No: BGMS 3205
 Course Title: OB
 Date: 27 / 03/ 2011
 No. of Questions: 3
 Time: 60 Minutes
 Using Calculator (No)

University of Palestine



Mid examination
 2nd Semester 2010/2011
 Total Grade: 20

Instructor Name: Shefa El Sagga
 Student No.: _____
 Student Name: _____
 College Name: _____
 Dep. / Specialist: _____
 Using Dictionary, Mobile (No)

Answer all questions

First Question	No. of Branches (1)	(2.5/20)
Q1 B1		(2.5/2.5)

Choose the correct answer of the following.

1. **Organizational behavior (OB) includes the study of,**
 - a. The interface between people and organizations.
 - b. Human behavior in organizations.
 - c. Organizations themselves.
 - d. All of these are included in OB.

2. **Which of the following job titles is least likely to exist in a company?.**
 - a. Marketing Manager.
 - b. Vice President for Human Resources.
 - c. Director of Public Relations.
 - d. Organizational Behavior Manager.

3. **The four basic managerial functions are:**
 - a. Organizing, directing, decision making, and planning.
 - b. Planning, organizing, leading, and controlling.
 - c. Controlling, leading, planning, and directing.
 - d. Directing, goal setting, controlling, and planning.

4. **A manager who can see how the various tasks within the organization fit together and how each task contributes toward the strong.**
 - a. Problem-solving skills.
 - b. Technical skills.
 - c. Conceptual skills.
 - d. Interpersonal Skills.

5. **It is important for students of organizational behavior to understand that for productivity to increase,**
 - a. Managers and workers must work together in greater harmony.
 - b. Unity of purpose.
 - c. Compensation must increase.
 - d. Technology must improve.

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Second Question	No. of Branches (1)	(2.5/20)
Q2 B1		(2.5/2.5)
What is Organizational Behavior?.		

Third Question	No. of Branches (1)	(12/20)
Q3 B1		(03/15)
Q3 B2		(03/15)
Q3 B3		(03/15)
Q3B4		(03/15)
Q3 B5		(03/15)
Q3 B6		(03/15)
Q3 B7		(03/15)
Answer 5 Questions from 7.		

Q3.1: A. What are the major behavior science disciplines that Contribute to the OB Field?.

B. What are the two types of ability?.

A: Major behavior science disciplines that Contribute to the OB Field.

1. _____
2. _____
3. _____
4. _____

B: Types of ability.

1. _____

2. _____



Q3.2: What is learning, and what are the major theories of learning?.

Learning: _____

The major theories of learning:

1. _____

2. _____

3. _____

Q3.3: What is shaping, and how can it be used as a management tool?.

Shaping: _____

A management tool:

1. _____

2. _____

- a. _____
- b. _____
- c. _____
- d. _____

Q3.4: What are the major job attitudes?.

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____



Q3.5: What outcomes does job satisfaction influence?.

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

Q3.6: What are the key biographical characteristics?.

- | | |
|----------|----------|
| 1. _____ | 5. _____ |
| 2. _____ | 6. _____ |
| 3. _____ | 7. _____ |
| 4. _____ | |

Q3.7: What are the three levels of analysis in this books OB model?.

1. _____

2. _____

3. _____

End of Questions
Good Luck for all