

Course No: BSNE 1301
Course Title: Principles of Management I
Date: 25/11/2018
No. of Questions: (3)
Time: 60 Minutes
Using Calculator (No)

University of Palestine



Second Mid -Term Exam
First Semester 2018/2019
Total Grade: 15 Marks

Lecturers' Names: Dr. Mazen Rohmi,
Mr. Raef Baraka,
Ms. Fatmaa Al Assi
Student No.: _____
Student's Name: _____
Using Dictionary (No)

I. Put (√) or (X) for each of the following statements:

(4 Marks)

1.	Operational plans are directional, short term and standing ones.	()
2.	Unstructured problems are simple, familiar, and easily defined problems.	()
3.	Non programmed decisions are invariably taken by upper level of management.	()
4.	Subconscious mental processing is an aspect of intuition.	()
5.	The goals of the company must be achievable and measurable.	()
6.	Planning establishes the goals or standards used in controlling.	()
7.	Solution of programmed decisions relied upon judgment and creativity.	()
8.	Rule and policy are kinds of non programmed decisions.	()

II. Write down the correct business term to the following statements :

(2 Marks)

1. A process of setting mutually agreed-upon goals and using those goals to evaluate employee performance.
2. Making decisions on the basis of experience, feelings, and accumulated judgment.
.....

Course No: BSNE 1301
Course Title: Principles of Management I
Date: 25/11/2018
No. of Questions: (3)
Time: 60 Minutes
Using Calculator (No)

University of Palestine

Second Mid -Term Exam
First Semester 2018/2019
Total Grade: 15 Marks

Lecturers' Names: Dr. Mazen Rohmi,
Mr. Raef Baraka,
Ms. Fatmaa Al Assi
Student No.: _____
Student's Name: _____
Using Dictionary (No)

III. Answer Only Three of the following questions: (9 Marks)

1. Are you a rational decision maker? Substantiate your answers with examples.
2. State all the steps in the decision-making process.
3. Identify the techniques that should followed to make our decisions more effective.
4. Explain the decision – making styles.
5. Explain the nature and purpose of planning.

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

.....

