


Course No: BSNE 1301
Course Title: Principles of Management 1
Date: 09/01/2019
No. of Questions: (4)
Time: Two Hours
Using Calculator (No)

University of Palestine

Final Exam
First Semester 2018/2019
Total Grade: 50 Marks


Lecturers' Names: Dr. Mazen Rohmi,
Mr. Raef Baraka,
Ms. Fatmaa Al assi
Student's No.: _____
Student's Name: _____
Using Dictionary (No)

I. Put (√) or (X) for each of the following statements:

(14 Marks)

1.	Leaders who encourage LMX are rewarding those employees with whom they want a closer linkage and punishing those with whom they do not.	()
2.	Managers use data from subconscious mind to help them make decisions.	()
3.	Hersey and Blanchard's situational leadership theory focused on followers' readiness.	()
4.	Programmed decisions are unique and nonrecurring decisions that require a custom-made solution.	()
5.	Directional plans are clearly defined and leave no room for interpretation.	()
6.	Organic organization is an organizational design that's highly adaptive and flexible..	()
7.	Expert power is the one that arises because of a person's desirable resources or personal traits.	()
8.	Feed forward control takes place after a work activity is done.	()
9.	Planning is associated with positive financial results—higher profits, higher return on assets.	()
10.	Shareholders are any constituencies in the organization's environment that are affected by an organization's decisions and actions.	()
11.	Management is universally needed in all organizations.	()
12.	The mechanistic organization is the natural result of combining the six elements of structure.	()
13.	Data stand for an unorganized collection of raw, unanalyzed facts.	()
14.	The matrix design breaks the rules of the unity of command principle, which says that each employee should report to only one manager.	()

Course No: BSNE 1301
Course Title: Principles of Management 1
Date: 09/01/2019
No. of Questions: (4)
Time: Two Hours
Using Calculator (No)

University of Palestine

Final Exam
First Semester 2018/2019
Total Grade: 50 Marks

Lecturers' Names: Dr. Mazen Rohmi,
Mr. Raef Baraka,
Ms. Fatmaa Al assi
Student's No.: _____
Student's Name: _____
Using Dictionary (No)

II. Write down the correct business term to the following statements : (5 Marks)

1. The view that managers are directly responsible for an organization's success or failure.
_____.
2. Getting the most output from the least amount of inputs. _____.
3. Problems that are new or unusual and for which information is ambiguous or incomplete.
_____.
4. The legitimate right to make decisions and to tell other people what to do. _____.
5. The number of employees who can be effectively and efficiently supervised by a manager.
_____.

III. Choose the right answer from a, b, c, d , or e : (6 Marks)

1. Once employees in the company are able and willing, which of the following leadership style should be used by a leader. _____.
 - a. Participating style
 - b. Delegating style
 - c. Effective style
 - d. Directive style
 - e. Telling style
2. Effective decision-making techniques are reliant upon the following criteria Except _____.
 - a. Concentrating on what is important
 - b. Gathering irrelevant information
 - c. Logical and consistent
 - d. Blending both subjective and objective thinking
 - e. Using analytical and intuitive approaches

Course No: BSNE 1301
Course Title: Principles of Management 1
Date: 09/01/2019
No. of Questions: (4)
Time: Two Hours
Using Calculator (No)

University of Palestine

Final Exam
First Semester 2018/2019
Total Grade: 50 Marks

Lecturers' Names: Dr. Mazen Rohmi,
Mr. Raef Baraka,
Ms. Fatmaa Al assi
Student's No.: _____
Student's Name: _____
Using Dictionary (No)

-
3. _____ developed a theory of authority structures and relations based on an ideal type of organization he called a bureaucracy.
 - a. Max Weber
 - b. Robert Owen
 - c. Frederic Taylor
 - d. Mary Parker Follett
 - e. Chester Barnard

 4. Throughout their studies, the university of Michigan identified two dimensions of leader behavior, they are _____.
 - a. Employee oriented and production oriented
 - b. country club management and task management
 - c. laissez faire style and autocratic style
 - d. initiating structure and consideration
 - e. Leader–member relations and deliberation

 5. _____ are dimensions that can be used to describe an organization’s culture.
 - a. Aggressiveness , people orientation, outcome orientation, instability
 - b. Attention to detail, aggressiveness, team orientation, innovation and risk taking
 - c. Unaggressive, stability, innovation and certainty taking, outcome orientation
 - d. Attention to detail, people orientation, stability, taskforce orientation
 - e. Attention to detail, aggressiveness, band orientation, originality and risk taking

 6. The value of the control function can be seen in the next specific areas Except _____.
 - a. protecting the workplace
 - b. planning
 - c. empowering employees
 - d. economical recession

