

Course No: MAN 4320
Course Title: Purchasing &
Warehousing Management
Date: 22/10/2017
No. of Questions: 3
Time: 1hour
Using Calculator (No)

University of Palestine



1stMidterm Exam
1st2017/2018
Total Grade:

Instructor Name: _____
Student No.: _____
Student Name: _____
College Name: Business & Finance
Dep. / Specialist: _____
Using Dictionary (No)

First Question

Which of the following questions is (True) or (False):

1. A supply chain consists of the flow of products and services?
2. A supply chain should be Connected by transportation and storage activities, and Integrated through information, planning, and integration activities?
3. Supply chain doesn't mean Managing supply and demand, sourcing raw materials and parts, manufacturing and assembly, warehousing and inventory tracking, order entry and order management, distribution across all channels, and delivery to the customer
4. Firms have discovered value-enhancing and long term benefits by implementing SCM in their operations?
5. Cost increasing and better coordination of resources are reasons to employ Supply Chain Management
6. Industrial buyers will rely more on *third-party service providers* to improve purchasing and supply management?
7. A long term relationship is one of the Important Elements of Supply Chain Management?
8. Increasing Supply Chain Responsiveness will affect firms willingness toward increasingly need to be more flexible and responsive to customer needs?
9. Business Logistics deals with all move- store activates that facilitate product flow from one point of raw material acquisition to the point of final consumption?
10. Definition of trade off : the recognition that conflicting cost patterns should be examined collectively balanced at optimum

Second Question

Multiple choice, choose the right answer?

1. **A supply chain consists of the flow of products and services from:**
 - a. Raw materials manufacturers&Intermediate products manufacturers
 - b. End product manufacturers&Wholesalers and distributors and
 - c. None of the above
 - d. All the above
2. **Firms will gain benefits with Supply Chain Management by:**
 - a. Start with key suppliers
 - b. Move on to other suppliers, customers, and shippers
 - c. Integrate second tier suppliers and customers (second tier refers to the customer's customers and the supplier's suppliers)
 - d. All the above
3. **Purchasing- Trends as one of the important elements of Supply Chain Management would affect:**
 - a. Long term relationships
 - b. Supplier management
 - c. Strategic partnerships
 - d. All the above

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4. Main Logistics Activities contents':

- a. Warehousing - Materials handling - Protective packaging & Acquisition
- b. Transportation - Inventory Maintenance - Order Processing
- c. Inventory Maintenance - Acquisition & Materials handling
- d. All the above

5. Physical Distribution (outbound) means;

- a. Supplies from the suppliers to the firm.
- b. Supplies from the firm to the customers.
- c. Supplies operation within the firm
- d. All the above

Third Question

Answeronly 4 questions of the followings:

1. What is Supply Chain Management?
2. Explain why Supply Chains are becoming more global?
3. Clear the Importance of Supply Chain Management for today's business?
4. Inventory Management, what are the reasons for inventories?
5. What are the types of inventory?
6. What is the definition of trade off?

End of Questions

Good Luck