

Course No: CON 5399
Course Title: Special Course in
Construction Management
Date: 26/10/2017
No. of Questions: (3)
Time: 1 hour
Using Calculator (No)

University of Palestine

First Mid-term Exam
26th Oct. 2017
Total Grade: 15

Instructor Name: Nadine Abu-Shaaban
Student No.: _____
Student Name: _____
College Name: _____
Dep. / Specialist: _____
Using Dictionary (No)

Question One:

Choose the correct answer from a, b, c and d for each of the following: (3.5 Marks)

1. In order from lowest to highest, what are Maslow's five classes of needs?
 - a. Social – Esteem – Physiological – safety – Self actualization.
 - b. Physiological – Safety – Social - Self actualization - Esteem.
 - c. Physiological – Safety – Social – Esteem - Self actualization.
 - d. Self actualization – Esteem – Safety – Social - Physiological.
2. Management science and decision support approach:
 - a. Aim to develop mathematical analysis models.
 - b. Contributes to the development of a body of quantitative methods.
 - c. Emphasis is placed on providing managers with relevant information.
 - d. All of the above.
3. Organization Behaviour does not contributed to improve:
 - a. Motivation.
 - b. Efficiency.
 - c. Interpersonal relations.
 - d. Communication.
4. What characteristic listed below is a major advantage of the matrix system of organization?
 - a. Flexibility.
 - b. Respect.
 - c. Understanding
 - d. All of the above.
5. The functional structure would be found in which type of business?
 - a. A business producing a single product or limited range of products.
 - b. A business producing a diverse range of products.
 - c. A business owning several subsidiary companies.
 - d. None of the above.
6. Which of the following best describes organizational culture?
 - a. Geographic location of the organization.
 - b. The collective behaviours of the individuals within an organization.
 - c. Organizational procedures and manuals.
 - d. Details on how things are done.
7. According to Blake and Mouton's Managerial Grid, which of the following managerial style may also known as 'Organization- Man' Management?
 - a. Impoverished management.
 - b. Middle of the road management.
 - c. Country club management.
 - d. Team management.

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Question Two:

Below is a list of statements about leadership behavior. Read each one carefully, then, using the following scale, decides the extent to which it actually applies to you. For best results, answer as truthfully as possible.

(4 Marks)

Never		Sometimes		Always	
0	1	2	3	4	5

1. _____ I encourage my team to participate when it comes decision-making time and I try to implement their ideas and suggestions.
2. _____ Nothing is more important than achieving a goal or task.
3. _____ I closely monitor the schedule to ensure a task or project will be completed in time.
4. _____ I enjoy coaching people on new tasks and procedures.
5. _____ The more challenging a task is, the more I enjoy it.
6. _____ I encourage my employees to be creative about their job.
7. _____ When seeing a complex task through to completion, I ensure that every detail is considered.
8. _____ I find it easy to carry out several complicated tasks at the same time.
9. _____ I enjoy reading, books, and journals about training, leadership; and then putting what I have read into action.
10. _____ When correcting mistakes, I do not worry about jeopardizing relationships.
11. _____ I manage my time very efficiently.
12. _____ I enjoy explaining the details of a complex task or project to my employees.
13. _____ Breaking large projects into small manageable tasks is a priority to me.
14. _____ Nothing is more important than building a great team.
15. _____ I enjoy analyzing problems.
16. _____ I respect other people's boundaries.
17. _____ Counseling my employees to improve their performance or behavior is a nature.
18. _____ I enjoy reading books, and trade journals about my profession; and then implementing the new procedures I have learned.

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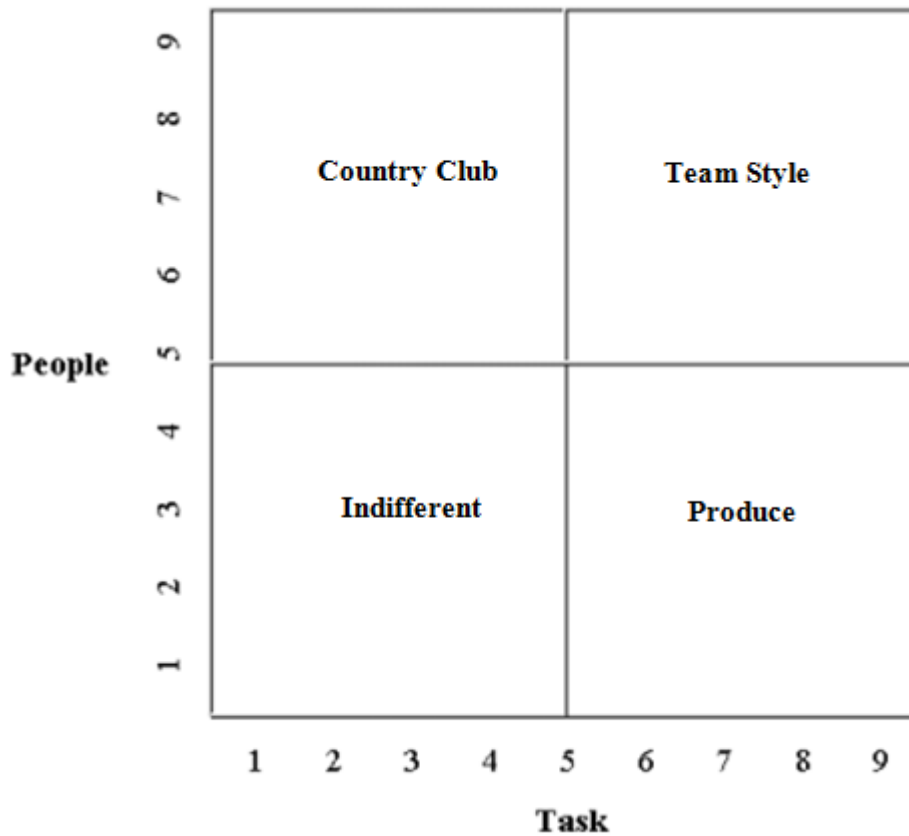
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After completing the questions, transfer your answers to the spaces below:

Scoring Section	
Question	Question
1 =	2 =
4 =	3 =
6 =	5 =
9 =	7 =
10 =	8 =
12 =	11 =
14 =	13 =
16 =	15 =
17 =	18 =
Total =	Total =
Multiply by 0.2 =	Multiply by 0.2 =

Matrix Section: Plot your final scores on the graph below and describe your leadership style in accordance.



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Question Three:

a) What are the project manager knowledge areas? (2 Marks)

b) Imagine that you have now graduated, and that you are attending job interviews. How can you understand the organizational culture from the interview process? When it's your turn to ask questions, what sort of questions could you ask to ascertain the organizational culture of the recruiting organization? (3 Marks)

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- c) ABC company is faced with a series of lawsuit threats from consultant who have been dissatisfied with thematerial specifications. Management is worried that the firm may have to pay huge fines if they are not able to settle those disputes with consultant quickly. Ahmed has been appointed as the leader of the management team to deal with the crisis ABC is facing. What leadership style should Harry adopt in order to most effectively handle this emergency/ why?(2.5 Marks)

End of Questions