

**Course No: TECH 1305**  
**Course Title: Principles of Management I**  
**Date: 27 /11/2017**  
**No. of Questions: (3)**  
**Time: 60 Minutes**  
**Using Calculator (No)**

**University of Palestine**



**Second Mid Term Exam**  
**First Semester 2017/2018**  
**Total Grade: 15 Marks**

**Lecturers' Names: Dr. Mazen Rohmi,**  
**Ms. Fatmaa Al Assi**  
**Student No.: \_\_\_\_\_**  
**Student's Name: \_\_\_\_\_**  
**Using Dictionary (No)**

**I. Put ( √ ) or (X) for each of the following statements: (4 Marks)**

1.	When formalization is high, employees have more freedom of choice in how they do their work	( )
2.	This obligation or expectation of employees to perform is known as responsibility	( )
3.	The laissez – faire style sets that a leader lets the group make decisions and complete the work in whatever way it saw fit.	( )
4.	Visionary leaders are able to show the vision not only verbally, but through behavior .	( )
5.	According to the unity of command principle, an employee can report to only two managers.	( )
6.	Managerial Grid theory states that impoverished management is high concern for production, low concern for people.	( )
7.	An effective team leader can balance the act of knowing when to leave his team alone and when to get involved.	( )
8.	Transformational leader stimulates and inspires followers to achieve extraordinary outcomes.	( )

**II. Choose the right answer from a, b, c, d or e: (7 Marks)**

- The power a leader has to punish employees is termed as \_\_\_\_\_ power.
  - legitimate
  - referent
  - coercive
  - expert
  - reward
- Of what is worker autonomy in decision making an example? \_\_\_\_\_.
  - Greater worker negotiation
  - Increased worker power
  - Worker freedom
  - Worker empowerment

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3. \_\_\_\_\_ is the degree to which decision-making takes place at top levels of the company.
- a. Formalization
  - b. Decentralization
  - c. Delegation
  - d. Centralization
4. What is span of control? \_\_\_\_\_.
- a. Pushing decisions down to lower-level employees
  - b. Concentrating decision-making on one specific point in the organization
  - c. Empowering lower-level employees
  - d. Number of subordinates a manager can effectively direct
5. What are the two main dimensions of the Ohio Studies into leadership? \_\_\_\_\_.
- a. Initiating structure and considerations
  - b. Starting position and end position
  - c. Initial environment and changed environment
  - d. Organizational structure and conditioning
6. According to managerial grid, which is a two-dimensional grid for appraising leadership styles, managers perform best using \_\_\_\_\_ style.
- a. team management
  - b. impoverished management
  - c. task management
  - d. middle – of- the - road management
7. Which of the following is not a source of information that managers can use to measure actual performance?
- a. Personal observation
  - b. Statistical reports
  - c. Written reports
  - d. Off the job behavior

