بسم الله الرحمن الرحيم **University of Palestine**

Course No: BGMS2103 **Course Title: HRM** Date: 12 / 01/2011 No. of Ouestions: 4

Time: 60 Minutes **Using Calculator (No)** Final examination 1^{ft} 2010/2011

Total Grade: 60

Instructor Name: Shefa El Sagga
Student No.:
Student Name:
College Name:
Dep. / Specialist:
Using Dictionary, Mobile (No)

Answer all questions

First Question	No. of Branches (1)	(10/60)
<u>Q1 B1</u>		(10/10)

Choose the correct one of the following statements:

1. Levels of Training Needs Identification:

- a. Organizational analysis, Task / job analysis, & Person / employee analysis.
- b. Methods, Task / job analysis, & Person / employee analysis.
- c. Organizational analysis, Task / job analysis, & Tools.
- d. Methods, Task / job analysis,& performance.

2. Training Techniques as Audiovisual and distance learning techniques:

- a. Learning portals, & Videoconference distance learning.
- b. Videoconference distance learning, &Computer based training.
- c. Computer based training, & Tele-training.
- d. Tele-training, & Videoconference distance learning.

Organizational Development ways:

- a. University programs, Action Research, Survey Feedback, Sensitivity Training.
- b. Action Research, Survey Feedback, Sensitivity Training, & Team Building.
- c. Survey Feedback, Sensitivity Training, University programs, & Team Building.
- d. Outside seminars, University, Action Research, Survey Feedback.

Training for Special Purposes as:

- a. Literacy training techniques, Values, Diversity training, & Training Gap.
- b. Values, Diversity training, Training Gap, & Job Requirements.
- c. Literacy techniques, Values, Diversity training, &team work and Empowerment.
- d. Values, Diversity training, Training Gap, & Literacy training techniques.

Why To do Appraise Performance?.

- a. Promotion and salary raise decisions, Correcting performance deficiencies.
- b. Useful for career planning purposes.
- c. All Above wrong.
- d. All Above Right.

Job Evaluation Methods are:

- a. Ranking Method, Job Classification, &Point Method.
- b. Develop wage curve, Job Classification, &Point Method.
- c. Ranking Method, Develop wage curve, &Job Classification.
- d. Fine tune pay rates, Develop wage curve, &Job Classification.

Job Evaluation Methods to Establish Pay Rates:

- a. Broad banding, Job Classification, & Point Method.
- b. Ranking Method, Job Classification, & Broad banding.
- c. Ranking Method, Job Classification, &Point Method.
- d. Job Classification, Point Method, & Pay Rates.

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8. Components of Executives Compensation Plans:

- a. Base salary, Long Term Care, Social Security, & Executive benefits and perks.
- b. Base salary, Short, and Long term incentives, & Executive benefits and perks.
- c. Social Security, Short, Long term incentives,& Executive benefits and perks.
- d. Base salary, Short, Long term incentives, & Long Term Care.

9. Employee Insurance Benefits. All the following correct Except:

- a. Workers' Compensation, Long Term Care.
- b. Hospitalization, Medical, and Disability Insurance.
- c. Benefits and Employees Leasing.
- d. The Pregnancy Discrimination Act, COBRA Requirements.

10. Employee Retirement Benefits. All the following wrong Except:

- a. Social Security, Pension Plans, Employee Service, & the Cafeteria.
- b. Supplemental Pay Benefits, & Unemployment Insurance.
- c. Unemployment Insurance, Employee Service, & the Cafeteria.
- d. Social Security, Pension Plans, & Supplemental Pay Benefits.

Second Question	No. of Branches (2)	(05/60)	
<u>Q2 B1</u>		(05/05)	
Choose and write the appropriate to	erm for the following definitions.		
Broad-banding, Job Classification, Organizational Development, Compensation, Equity, Point Method.			
1. Aimed at changing the attitudes,	values, and beliefs of employees so t	hat the employees can identify	

and implement changes. -----

2. The perception by workers that they are being treated fairly. ------

- 3. A compensation technique that collapse many pay grades into a few wide bands in order to improve organizational effectiveness, ------
- 4. A job evaluation method in which classes or grades are defined to describe a group of jobs. -----
- 5. The total of all rewards provided to employees in return for their services.

Th	ird Question	No. of Branches (3)		(10/	60)
<u>Q3</u>	<u>B1</u>			(10/	10)
Put	(T), or (F) for each of the fo	llowing statements:			
1.	Performance appraisal the me	thods used to give new or present	employees the skills they	()
	need to perform their jobs.			(,
2.	Building Learning Organiza	tions an organization skilled at	creating, acquiring, and		
	transforming knowledge, and	I at modifying its behavior to ref	lect new knowledge and	()
	insights.				
3.	Training evaluating an empl	oyee's current or past performance	ce relative to his or her	(`
	performance standards.			(,
4.	Pay ranges a minimum and n	naximum pay rates for a job, with	enough variance between	(,
	the two to allow for a significa	ance pay difference.		()
5.	Benchmark Jobs used to anch	or the employer's pay scale, and are	ound which other jobs are	(,
	then slotted based on their rela	ative worth to the firm.		()
6.	Compensable factors that dete	rmine definition of job content.		()

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7.	Ranking method an approach to job evaluation in which numerical values are assigned to		
	specific job components, and the sum of these values provides a quantitative assessment of	()
	a job's relative worth.		
8.	Point method an approach to which the raters examine the description of each job being	(`
	evaluated and arrange jobs in order according to their value to the company.	()
9.	Discipline without punishment a formal written reminder within six weeks if another		
	incident arise, give a paid one day decision making leave, and remove the one day	()
	suspension from personal file if no incidents arise within one year.		
10.	Guide lines for the termination Interview, plan the interview carefully, get to the point,		
	describe the situation, listen, review all elements of severance package, and identifying	()
	next step.		

Fourth Question	No. of Branches (4)	(35/60)
<u>Q4 B1</u>		(05/05)
Q4 B2		(05/05)
Q4 B3		(05/05)
Q4B4		(05/05)
Q4 B5		(05/05)
Q4 B6		(05/05)
<u>Q4 B7</u>		(05/05)
<u>Q4 B8</u>		(05/05)

Answer 7 questions from 8 question.

Q4	.1: Explain the operation steps of organizational change?.
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	•
1.	
2.	
3.	
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•		
	a.	
	b.	
4.	3: Wh	no should do the appraising?6/6.
, ,		
, ,		
4 .	4: Wh	nat are the basic appraisal methods?5 /7.

بسم الله الرحمن الرحيم

Course No: BGMS2103 University of Palestine

Course No: BGNIS210.
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Q4.5:	How Employers Establish Pay Rates (Job Evaluation Process)?.
Step 1	
Step 2	
Step 3	
Step 4	
•	
_	How to be fairness in disciplining?. What are the Reasons for employee dismissals?. ess in disciplining by:
a.	
b.	
c.	
Groui	ads for dismissals:
1.	
2.	
3.	
4.	
	Remember the Current Trends in Compensation?4/5.
1	Remember the Current Trends in Compensation?4/5.
1 2	Remember the Current Trends in Compensation?4/5.
1 2 3	Remember the Current Trends in Compensation?4/5.
1 2 3 4	Remember the Current Trends in Compensation?4/5.
1 2 3 4	Remember the Current Trends in Compensation?4/5.
1 2 3 4	Remember the Current Trends in Compensation?4/5.
1 2 3 4 5 Q4.8:	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8:	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8: 1 a.	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8: 1 a.	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8: 1 a. b. c.	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8: 1 a. b. c. d.	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8: 1 a. b. c. d. e.	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8: 1 a. b. c. d. e. f.	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.
1 2 3 4 5 Q4.8: 1 a. b. c. d. e. f.	Remember the Current Trends in Compensation?4/5. What are the steps for the termination interview?.

End of Questions Good Luck for all